Minneapolis, Milwaukee and Salt Lake City Have the Lowest Black Homeownership Rates in the U.S., With Just One-Quarter of Black Families Owning Their Home

Nationwide, 44% of Black families own their home versus 74% of white families

Redfin

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SEATTLE, June 29, 2020 /PRNewswire/ -- (NASDAQ: RDFN) -- Just 44% of Black families own the home they live in as of the first quarter of 2020, up from 41.1% in the first quarter of 2019, an increase that may reverse as the coronavirus pandemic upends one of the "<u>most promising economies in recent memory</u>" for Black Americans. For white families, the national homeownership rate is 73.7%, up slightly from 73.2% in the first quarter of 2019. An additional breakdown of metro-level homeownership rates for Black and white families and the gap between them are available in a new <u>report</u> from Redfin (<u>www.redfin.com</u>), the technology-powered real estate brokerage.

Just 25% of Black families in Minneapolis own their home, the lowest Black homeownership rate of any metro area in the U.S. with more than 1 million residents. It's followed by Milwaukee and Salt Lake City, where only 27% and 28% of Black families own the home they live in, respectively.

Those three metros, all with median home-sale prices below \$325,000, are also three of the four metros with the biggest racial homeownership gaps. In Minneapolis, 76% of white families own their homes, which makes for a gap of 51 percentage points, followed by Grand Rapids (78%; 45 percentage-point gap), Salt Lake City (72%; 44 percentage-point gap) and Milwaukee (70%; 43 percentage-point gap). This metro-level data is from 2018, the most recent year for which it's available. "The homeownership gap between Black and white families is a problem that extends far beyond the realm of housing," said Redfin economist Taylor Marr. "The value many Black families have missed out on because they were impacted by systemic racism in housing would have been passed down to children and grandchildren, paying for things like higher education, childcare, starting a business and down payments on their own home. Instead, younger generations in the Black community are at an unfair financial and social disadvantage."

In Washington, DC, the metro with the highest Black homeownership rate, just over half of Black families (51%) own their home. It's followed by Birmingham (50%) and Richmond, VA (49%). Washington, DC also has the smallest homeownership gap, with 72% of white families owning their home for a 21 percentage-point gap. Austin has the next-smallest gap, with a rate of 43% for Black families and 65% for white families, followed by Los Angeles (33% versus 58%).

"There are a lot of federal employment opportunities for Black individuals in DC, and those jobs provide good salaries that drive homeownership," said local Redfin agent Thomas Mathis. "I also see a lot of parents passing homes on to their children. DC was predominantly Black at one time and a lot of those families have stayed in the area, which means their homes are still in the family. But there's still plenty of room for improvement. One way to increase the Black homeownership rate is with understanding the power of owning a home. Plenty of Black families in the area have money, but often they haven't been educated on how they could build wealth by purchasing a home."

The Black homeownership rate has declined in most metros since 2012

Fewer or the same share of Black families owned their home in 2018 than 2012 in all but two of the metros included in Redfin's report. And in both places where the rate has gone up—Hartford, CT and Austin—it has only increased by 1 percentage point, from 42% to 43%. The report uses 2012 as a comparison point because that's when the housing market started to recover from the Great Recession.

The homeownership rate for Black families has declined most in Oklahoma City, from 42% in 2012 to 36% in 2018. In five other metros, the share of Black families who own their homes dropped by 5 percentage points over that time period: Detroit, Jacksonville, Miami, Memphis and Milwaukee.

Racist housing policies, debt and other reasons behind the national homeownership gap

Discriminatory housing policies were prevalent across the U.S. in the first half of the 20th century. One such example is redlining, which effectively blocked many Black families from obtaining mortgage loans, with a <u>Redfin</u>

<u>analysis</u> finding that families in redlined neighborhoods have missed out on \$212,000 in home equity over the last 40 years. Although those racist policies have been outlawed, they are major reasons why Black families have unfairly missed out on so much personal wealth from property gains, which helps explain why such a large share of housing remains unaffordable for Black families.

Rising home prices and income gaps are also problematic throughout the country. Home prices in majority-Black neighborhoods across the U.S. rose at <u>double the rate</u> of those in majority-white neighborhoods (25% versus 12.5%) from 2012 to 2018, making it difficult to break into the market. And while incomes for Black and white households have risen at a similar pace during that time period, Black households had a much lower median income than white households in 2018 (\$41,511 versus \$67,937). A <u>Redfin</u> <u>analysis</u> found there wasn't a single major metro area in 2018 where more than half the homes for sale were affordable to Black households earning the median income.

Nearly 8% of Black households with mortgages lost their homes to foreclosure between 2007 and 2009 versus 4.5% of white families, another factor in the current homeownership gap. Banks subsequently tightened lending standards, making it more difficult to obtain mortgages, particularly for Black families. Accordingly, a December <u>Redfin survey</u> of first-time homebuyers found that Black respondents were more likely than white respondents to want the government to ease lending standards (56% versus 42%).

Student debt is another obstacle for Black Americans. In a Redfin survey from February 2020, 45% of Black respondents said student debt prevented them from trying to buy a home sooner, versus 31% of white respondents.

Moving toward systemic change in the housing market

Narrowing the homeownership gap should be a priority for lawmakers and the real estate industry. To that end, Redfin has successfully <u>campaigned to</u> <u>eliminate pocket listings</u> that can prevent minority homebuyers from seeing the most desirable homes for sale and supported controversial business taxes to fund more housing, among other initiatives, but systemic change in the housing market requires commitment from the real estate and construction industries along with federal and local governments.

To read the full report including charts and methodology, please visit: <u>https://www.redfin.com/blog/black-homeownership-rate-across-united-</u> <u>states</u>

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